Request For Qualification and Proposal for Tag Manufacturing and Distribution

September 22, 2014

This RFP distributed by:
The Atlantic States Marine Fisheries Commission
On behalf of its Member States

All Proposals and other communications must submitted by October 10, 2014 to:

Kate Taylor, Senior Fisheries Management Plan Coordinator
Atlantic States Marine Fisheries Commission
1050 N. Highland Street, Suite 200A-N
Arlington, VA 22201
ktaylor@asmfc.org
(703) 842-0740
INTRODUCTION
The Atlantic States Marine Fisheries Commission (Commission) seeks a qualified Vendor for manufacturing and distributing high quality tags for use in commercial and recreational American lobster fishing operations along the U.S. Atlantic Coast.

TERMS AND CONDITIONS

SCOPE: To manufacture and ship an estimated 1.2 million tags per year ordered by an estimated 3,500 authorized individuals/companies as required by the Commission during a period of November 1, 2014 through May 31, 2016.

CONTRACT PERIOD: Contract to begin November 1, 2014 and end May 31, 2016. The Commission reserves the right, by a majority vote of the applicable member states, to cancel the contract early if the requirements and payables within this contract are not successfully met and the guidelines are not adhered to.

PRICES & DISCOUNTS: Prices will remain firm for the duration of the contract. All prices are F.O.B. Destination.

ORDERING PROCEDURE: Delivery Orders (DO) will be created by the state agency. Refer to Attachment A.

QUALITY OF PRODUCT: Tags must be of high quality and able to withstand adverse environmental conditions including temperature extremes, extended sea water immersion and exposure to direct sunlight and spray from pressure washers. Refer to Attachment A for specific information.

PAYMENT: Payment methods vary. Processing of payments will begin upon 1) receipt of order form by the individual/company AND 2) authorization by the state agency or NOAA Fisheries. The pricing offered to the Commission shall be the final cost to the states and industry regardless of payment method. No surcharge or other compensation will be allowed. The Commission reserves the right to reject your bid if you are unwilling to accept this condition.

RECEIPT: Separate receipts are required for each order and to be sent to the authorized harvester or company. All receipts must reference: the authorized harvester or company, the authorizing agency, the payment amount and method received, description of the processed order, unique order number, and a tracking number for the shipment. Confirmation of orders should be sent electronically (where applicable) to the authorized individual or company and updated with shipment information upon availability. A copy of the receipt should be sent with the shipment order.

PRICE ADJUSTMENTS: Prices quoted shall remain firm for the duration of the contract. Price increases may be allowed due to changes in State and/or Federal law(s) with proper documentation. Any reduction in price may occur anytime during the contract period and shall apply on all shipments made on or after the date the reduction price becomes effective.
The state reserves the right to seek additional discounts from the contractor, or to contract separately for single purchase for a particular State project or other immediate use if, in the judgment of the Division of Purchases, the quantity required is sufficiently large to enable the State to realize a cost savings over and above the published contract prices, whether or not such a savings actually occurs.

**DELIVERY:** Deliveries shall be made within fifteen (15) business days of receipt of the order as specified by the contract, and in Attachment A, during the normal receiving hours of the ordering harvester, company, or agency. The contractor shall be responsible for the delivery of items in first class condition at the point of delivery and in accordance with good commercial practices.

**TAXES:** The states are exempt from the payment of excise taxes. Exemption certificates will be furnished upon request.

**REPORT OF PURCHASES:** Vendor will be required to furnish the Commission or member state with detailed summary of the total purchases made under this contract. This total may be requested yearly or at any time during the contract period.

**CANCELLATION OF CONTRACT:** The Commission reserves the right to cancel contracts upon a sixty day written notice OR cancel contracts IMMEDIATELY if the contractor does not conform to the terms and conditions of bid/contract.

**EXTENSION OF CONTRACT:** The Commission may, with the consent of the Vendor, extend the contract beyond the indicated expiration date if it is in the State’s best interest.

**APPLICATION PROCESS AND GUIDELINES**

**STATEMENT OF QUALIFICATION AND PROPOSAL**
Your Statement of Qualifications and Proposal (Proposal) must include the following information:

- Company name, address, and brief description
- Contact information for key personnel to be assigned to this project
- A one page narrative as to your interest, particular abilities, and qualifications related to this RFQP, including specific examples of similar work (e.g. dealing with multiple organizations/purchasers, tight timeframe, volume, etc...)
- Detailed proposal on how your company would be able to meet the Terms and Conditions, including:
  - Potential design of tags (e.g. material, available colors, font, etc…),
  - Proof of tag durability
  - Shipment tracking capabilities
  - Manufacturing timeframes
  - Customer service policies, and
  - Proposed pricing structure(s)
- References
**DEADLINE**
All Proposals must be received no later than 5 p.m. on October 10, 2014. All Proposals and other communications must be addressed and submitted to:

Kate Taylor, Senior Fisheries Management Plan Coordinator
Atlantic States Marine Fisheries Commission
1050 N. Highland Street, Suite 200A-N
Arlington, VA 22201
ktaylor@asmfc.org
(703) 842-0740

**PROPOSAL EVALUATION PROCESS**
This is an open and competitive process. Each Proposal will be reviewed and evaluated by the Commission based on the provided qualifications and proposed pricing structure. The price you quote should be inclusive. If your price excludes certain fees or charges, you must provide a detailed list of excluded fees with a complete explanation of the nature of those fees.

**CONTRACT TERMS**
The Commission will negotiate contract terms upon selection. All contracts are subject to review by all applicable member states, and a project will be awarded upon signing of an agreement or contract, which outlines terms, scope, budget and other necessary items.

**ABOUT THE COMMISSION**
In the early 1940s, recognizing that they could accomplish far more through cooperation rather than individual effort, the Atlantic coast states came together to form the Commission. An Interstate Compact, ratified by the states and approved by the U.S. Congress in 1942, acknowledged the necessity of the states joining forces to manage their shared migratory fishery resources and affirmed the states’ commitment to cooperative stewardship in promoting and protecting Atlantic coastal fishery resources. For over 70 years, the Commission has served as a deliberative body of the Atlantic coastal states, coordinating the conservation and management of 25 nearshore fish species.
ATTACHMENT A

DESCRIPTION OF THE TAGS

1) The tags must be made of high-density polyethylene (or other comparable material), flexible, and durable so as to be attached to any lobster trap, and/or fyke net and will survive intact in the salt water and New England weather for at least one year.

2) The tags must be easy to attach, even while wearing gloves, aboard a rocking boat.

3) The number of allowable tags will depend on permit/license/endorsement type and/or Lobster Management Area (LMA) and state or federal approval.

4) The standard tag types are:
   - State waters (for both commercial and recreational)
   - State and Federal Waters (Dual)
   - Federal waters only (EEZ)
   - Catastrophic loss (any of the above type)

The state-water licenses are issued to individuals while federal-water-permits are issued to vessels. The production of Catastrophic loss tags are only in the event of a catastrophic loss of an individual’s or vessel’s tags. Catastrophic loss tags are authorized by the state and issued to individuals or vessels who have had a documented loss of more than 10% of their maximum allocation. Catastrophic loss tags are a full replacement of the allocation and are a different color than standard tags they are replacing. States may have additional standard tag types.

5) The color of the tag, plug, and the imprint color change annually for each tag type. Each tag type has a different plug (or some other patent-protected sub-component of the tag) color. Refer to Attachments E and F for proposed tag colors. The purpose of the plug is to prevent the counterfeiting of trap tags.

6) Tags cannot be produced without authorization from the federal or state’s authorized agent under any circumstances. In order to be legally allowed to purchase and possess trap tags an individual/vessel must have a valid license and/or federal permit. In the case of a dual license/permit scenario, individuals/vessels must have both the state license and federal permit renewed.

7) The tag must attach to the trap or net using a locking mechanism such that the tag cannot be removed without being cut or broken, and thus cannot be easily reattached or reused.

8) The tag should not interfere in any way with the operation of the trap or net.

9) The dimensions of each tag are should be as follows: minimum length 6 to 7 inches and width 3/8 to 1/2 inches. Other dimensions may be considered.
10) Each tag must be imprinted, with few exceptions, with five pieces of information:
   • License or Permit Number
   • Lobster Management Area (LMA)
   • Tag type (state, dual, EEZ, or other)
   • Tag number (sequential numbers from 0-maximum number)
   • Year

   The maximum number of characters to be printed on a tag is fifteen (15) although some state
tags will require additional or different imprinting, to be specified. The printing must also
survive, and be readable, in a salt-water environment for at least one year.

11) Replacement tags may also need to be manufactured. Color is to be predetermined by the
Commission. These trap tags are processed immediately for use by the state or NOAA
Fisheries and come at no cost to the state or NOAA Fisheries.

12) Non-commercial tags or recreational tags may need to be produced as well. Color to be
predetermined by the Commission. These trap tags are processed immediately for use by the
state and come at no cost to the state.

13) Additional tag types may be requested throughout the year by the state or NOAA Fisheries at
no additional cost (e.g. additional replacement or recreational tags).

**DISTRIBUTION, REPORTING AND INVOICING REQUIREMENTS**

1) Harvesters will order the tags from the states or directly from the Vendor throughout the
year. It is critical that the Vendor be able to process orders directly from the harvester or
company upon authorization by the state agency or NOAA Fisheries.

   a. If harvesters order tags from the states, the states will electronically submit orders
daily, up to five days per week, to the Vendor with each harvester’s name, address,
   license number, zone area and number of tags requested.

   b. If harvesters order tags from the Vendor, the state or NOAA Fisheries will supply the
Vendor with a list of eligible harvesters approved to buy tags (state licensed
individuals, dual permitted individuals, federally permitted vessels, and other
authorized individuals) in Excel format on a weekly or more frequent basis (See
Attachment C for a state example and Attachment D for a federal example). These
spreadsheets will include harvester name, business name (where applicable), vessel
information (where applicable), license/permit number, other required endorsement
(where applicable), address, phone number, LMA, and authorized number of trap tags
per tag type. The harvesters will also submit an order form to the Vendor, supplying
their name, address, phone number, license/permit numbers, LMA, number of tags
ordering, and payment method. If an individual submits an order form and is not on
the federal or state’s list, the Vendor is required to contact the federal or state’s agent
to obtain authorization to process the tags. The Vendor must only process orders
based on authorization spreadsheet sent from the state or NOAA Fisheries and not on
the individual or vessel order forms they receive. If there is a discrepancy between the payment amount and tags ordered, the Vendor should contact the harvester first and, if necessary, the state or NOAA Fisheries. Once the state has authorized the individuals or companies that are qualified to receive trap tags, the order may be processed and tags are shipped to the ordering individual, company, or in some cases the states.

2) The Vendor will ship the requested number of tags to each harvester or state within 15 business days of receiving both the electronic notification from the state and individual harvester order form. If this time element cannot be met then it is critical that the state be notified immediately with an appropriate amount of time that the tags can be shipped.

3) In the event the tags will take longer than the 15 business-day requirement, or of a breakdown, malfunction or any other delay in the manufacturing or processing of tags, the state MUST be notified immediately by phone and email, outlining the problem, the resolution and date when shipments will resume.

4) The Vendor is responsible for the delivery of the tags to the harvester/state and for replacing any tags that are lost in transit or that are faulty. (The Vendor will redo any incorrect tags and ship to the harvester at the Vendors expense.)

5) As tags are shipped, the Vendor will report to the state when shipped, or at a minimum weekly, a listing of each harvester’s or company’s name, license/permit number, the order batch letter/number, the shipping date, quantity shipped, tracking number, and detailed summary of the order.

6) If any tags are returned undeliverable, the Vendor should immediately contact the state.

7) **Timely Vendor communication regarding issues and questions is essential.** A 24-hour response time to inquiries is expected. The Vendor should notify the states on a weekly basis with outstanding orders that have no associated approvals to allow for resolution of potential issues and ensure timely deliver to the license/permit holder.

**ANTICIPATED ORDERING AND DISTRIBUTION TIMELINE**

**November - February:**
- Order forms are sent to authorized licensees/permit holders by the states and NOAA Fisheries. Refer to Attachment B for an example of the order form. Licensees/Permit holders are given a recommended submit date to ensure timely delivery of their order.
- States will send Vendor a description of each tag scenario authorized for use.
- Authorized list is sent to Vendor by each state.

**January – June:**
- Orders begin for state license/permit holders
- Weekly authorization lists sent to Vendor, as needed
• Vendor supplies weekly excel spreadsheets to the states containing information about orders received and ship date, along with notes as to problems that may have delayed shipment of tags.
• Problems and questions addressed daily as needed.
Appendix B
Example of State Tag Order Form

Instructions: In order to process your order for tags, you MUST provide the following:
1. Completed order form including ONE (1) photocopy of your NH Lobster License and/or NOAA Fisheries Permit. **Trap tags will not be issued without a 2014 NH license and/or valid 2014 NOAA Fisheries Permit.**
2. If you FAX or EMAIL the order form, you MUST pay by Visa or Master Card. Fax # VENDOR FAX Email: VENDOR EMAIL
3. If you mail the order form, you can pay with Visa, MasterCard, certified check or money order. **Personal checks and business checks will not be accepted. Payment must be made in full. An order received without payment in full will not be processed.**

<table>
<thead>
<tr>
<th>Fishing Area/Tag Type</th>
<th>License/Permit Number</th>
<th>*LMA(s)</th>
<th>Quantity</th>
<th>Price per Tag</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>NH Waters Only</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>NH 14</td>
<td></td>
<td></td>
<td></td>
<td>$ X each</td>
<td>$</td>
</tr>
<tr>
<td>*NH + EEZ Waters</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>NH EEZ 14</td>
<td></td>
<td></td>
<td></td>
<td>$ X each</td>
<td>$</td>
</tr>
<tr>
<td>EEZ Waters Only</td>
<td></td>
<td></td>
<td></td>
<td>$ X each</td>
<td>$</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>ORDER TOTAL</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>$</td>
</tr>
</tbody>
</table>

Order delivery time will vary upon receipt of order form. Allow up to 8 weeks.

* NH EEZ 14 and EEZ 14 tags are for New Hampshire Residents that qualify to fish in both State and Federal waters or just Federal waters. **YOU MUST DESIGNATE ALL MANAGEMENT AREAS YOU INTEND TO FISH FOR THIS TYPE TAG** (e.g., 1, 2, 3, etc...). Please check appropriate method of payment:

**Certified Check or Money Order □ Visa □ MasterCard □**

(Personal checks, business checks and cash will NOT be accepted!!)

Credit Card Number

|   |   |   |   |   |   |

EXPIRATION DATE: 

SIGNATURE: 

PRINT NAME: (as appearing on credit card)

Last Name: ________________________________

First Name: ________________________________

Street Address 1: __________________________

City: __________, N.H. Zip: __________

Telephone Number: (______) ______________________

REQUIRED FOR ORDER:

Street address required for delivery!

STATE USE ONLY (Sign approval of catastrophic replacement)

Please mail orders to:

VENDOR ADDRESS

<table>
<thead>
<tr>
<th>Delivery Schedule</th>
</tr>
</thead>
<tbody>
<tr>
<td>Orders received by: Ship By:</td>
</tr>
<tr>
<td>Orders received by: Ship By:</td>
</tr>
<tr>
<td>Orders received by: Ship By:</td>
</tr>
</tbody>
</table>
## ATTACHMENT C

### Example of State Authorization Spreadsheet

**Date last updated:**

<table>
<thead>
<tr>
<th>Order Batch</th>
<th>Date Order Form Received</th>
<th>Last Name</th>
<th>First Name</th>
<th>Lic.#</th>
<th>Mailing Address</th>
<th>City</th>
<th>State</th>
<th>Zip</th>
<th>Phone</th>
<th>LMA</th>
<th>Blue NH14</th>
<th>Orange NHEEZ14</th>
<th>Total Ordered NH14</th>
<th>Total Ordered NHEEZ14</th>
<th>TOTAL ORDERED</th>
<th>TOTAL PAYMENT</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>Dow</td>
<td>John</td>
<td>3</td>
<td>10 Pond St.</td>
<td>Dover</td>
<td>NH</td>
<td>03333</td>
<td>1</td>
<td>800</td>
<td>440</td>
<td>1240</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Doe</td>
<td>Joe</td>
<td>555</td>
<td>5 Doe St.</td>
<td>Dover</td>
<td>NH</td>
<td>3333</td>
<td>1</td>
<td>660</td>
<td>660</td>
<td>660</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
## ATTACHMENT D
### Example of Federal Spreadsheet

<table>
<thead>
<tr>
<th>Order Batch</th>
<th>Date Order Received</th>
<th>Shipping Date</th>
<th>Tracking Number</th>
<th>First Name</th>
<th>MI</th>
<th>Last Name</th>
<th>Corp</th>
<th>State Permit Number</th>
<th>Mailing Address</th>
<th>City</th>
<th>State</th>
<th>Zip</th>
<th>Phone</th>
<th>Max # of Tags Allowed</th>
<th># Tags Ordered</th>
<th>Tag Issuance Date</th>
<th>Total Payment</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Joe</td>
<td></td>
<td>Smith</td>
<td>LMA Inc.</td>
<td>123456</td>
<td>10 Pond Lane</td>
<td>Hampton</td>
<td>NH</td>
<td>12345</td>
<td>x</td>
<td>800</td>
<td>80</td>
<td>880</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>John</td>
<td></td>
<td>Dow</td>
<td>X Corp</td>
<td>44444</td>
<td>5 Corp Rd.</td>
<td>Dover</td>
<td>NH</td>
<td>3333</td>
<td>X</td>
<td>1200</td>
<td>120</td>
<td>1320</td>
<td></td>
</tr>
</tbody>
</table>
**ATTACHMENT E**

**American Lobster Trap Tags**

*Coordinating Colors Among All Jurisdictions*

**Contacts:**

<table>
<thead>
<tr>
<th>Jurisdiction</th>
<th>Contact</th>
<th>Email/Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>Maine</td>
<td>Cathy Fetterman</td>
<td><a href="mailto:Cathy.Fetterman@maine.gov">Cathy.Fetterman@maine.gov</a>/(207) 624-6559</td>
</tr>
<tr>
<td>New Hampshire</td>
<td>Cheri Patterson</td>
<td><a href="mailto:cheri.patterson@wildlife.nh.gov">cheri.patterson@wildlife.nh.gov</a>/603 868 1095</td>
</tr>
<tr>
<td></td>
<td>Renee Zobel</td>
<td><a href="mailto:RENEE.ZOBEL@WILDLIFE.NH.GOV">RENEE.ZOBEL@WILDLIFE.NH.GOV</a></td>
</tr>
<tr>
<td>Massachusetts</td>
<td>Kevin Creighton</td>
<td><a href="mailto:kevin.creighton@state.ma.us">kevin.creighton@state.ma.us</a>/617 626 1537</td>
</tr>
<tr>
<td></td>
<td></td>
<td><a href="mailto:Kerry.allard@state.ma.us">Kerry.allard@state.ma.us</a> /617 626 1633</td>
</tr>
<tr>
<td>Rhode Island</td>
<td>Pete Duhamel</td>
<td><a href="mailto:pete.duhamel@dem.ri.gov">pete.duhamel@dem.ri.gov</a>/401 423 1931</td>
</tr>
<tr>
<td>Connecticut</td>
<td>Mark Alexander</td>
<td><a href="mailto:mark.alexander@po.state.ct.us">mark.alexander@po.state.ct.us</a> and</td>
</tr>
<tr>
<td></td>
<td>and Colleen Giannini</td>
<td><a href="mailto:colleen.giannini@ct.gov">colleen.giannini@ct.gov</a>/860 434 6043</td>
</tr>
<tr>
<td>New York</td>
<td>Kim McKown</td>
<td><a href="mailto:kamckown@gw.dec.state.ny.us">kamckown@gw.dec.state.ny.us</a>/631 444 0454</td>
</tr>
<tr>
<td>New Jersey</td>
<td>Peter Clarke</td>
<td><a href="mailto:Peter.Clarke@dep.state.nj.us">Peter.Clarke@dep.state.nj.us</a>/609 748 2027</td>
</tr>
<tr>
<td>NOAA Fisheries</td>
<td>Maria Jacob</td>
<td><a href="mailto:Maria.Jacob@noaa.gov">Maria.Jacob@noaa.gov</a></td>
</tr>
</tbody>
</table>

**Proposed Colors:**

**2013/2014:**
Primary Color: Green with red plug with white lettering  
Secondary Color: Grey with white plug with black lettering  
Catastrophic: Yellow with black plug with black lettering

**2014/2015:**
Primary Color: Orange with green plug with black lettering  
Secondary Color: Blue with white plug with white lettering  
Catastrophic: White with black plug with black lettering

**2015/2016:**
Primary Color: Yellow with green plug with black lettering  
Secondary Color: Red with Yellow plug with black lettering  
Catastrophic: Black with orange plug with white lettering

**2016/2017:**
Primary Color: Blue with green plug with white lettering  
Secondary Color: Grey with orange plug with white  
Catastrophic: Red with yellow plug with white lettering

**2017/2018:**
Primary Color: Red with black plug with white lettering  
Secondary Color: white with red plug with black lettering  
Catastrophic: Green with yellow pug with white lettering
### Attachment F

**Example of Trap Tag Scenarios for 2014-2015 season**

<table>
<thead>
<tr>
<th>Scenario</th>
<th>License Type</th>
<th>Waters fishing</th>
<th>Permit #</th>
<th>LMA (example only)</th>
<th>Consecutive #</th>
<th>Tag Type</th>
<th>Tag Color</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>NH Commercial License</td>
<td>NH Only</td>
<td>555</td>
<td>1</td>
<td>001-1320</td>
<td>NH14</td>
<td>Blue-white plug</td>
</tr>
<tr>
<td>1A</td>
<td>NH Limited Commercial License-600</td>
<td>NH Only</td>
<td>555</td>
<td>1</td>
<td>001-660</td>
<td>NH14</td>
<td>Blue-white plug</td>
</tr>
<tr>
<td>1B</td>
<td>NH Part-Time Commercial License-100</td>
<td>NH Only</td>
<td>555</td>
<td>1</td>
<td>001-110</td>
<td>NH14</td>
<td>Blue-white plug</td>
</tr>
<tr>
<td>2</td>
<td>NH Commercial License</td>
<td>NH + EEZ</td>
<td>555</td>
<td>1, 2, etc.</td>
<td>001-880</td>
<td>NHEEZ14</td>
<td>Orange-green plug</td>
</tr>
<tr>
<td>2A</td>
<td>NH Limited Commercial License-600</td>
<td>NH + EEZ</td>
<td>555</td>
<td>1</td>
<td>001-440</td>
<td>NH14</td>
<td>Orange-green plug</td>
</tr>
<tr>
<td>2B</td>
<td>NH Part-Time Commercial License-100</td>
<td>NH + EEZ</td>
<td>555</td>
<td>1, 2, etc.</td>
<td>001-110</td>
<td>NHEEZ14</td>
<td>Orange-green plug</td>
</tr>
<tr>
<td>3</td>
<td>Federal Waters only/NH residents</td>
<td>EEZ</td>
<td>555</td>
<td>1,3, etc.</td>
<td>001-880, etc.</td>
<td>EEZ14</td>
<td>Orange-green plug</td>
</tr>
<tr>
<td>4</td>
<td>NH Recreational License</td>
<td>NH Only</td>
<td>555</td>
<td>1</td>
<td>*001-1500</td>
<td>NHNC14</td>
<td>Blue-white plug</td>
</tr>
<tr>
<td>5</td>
<td>Replacement Tags</td>
<td>EEZ</td>
<td></td>
<td>**001-500 (each color)</td>
<td>EEZREPL14</td>
<td>EEZREPL14</td>
<td>Orange-green plug</td>
</tr>
<tr>
<td></td>
<td></td>
<td>NH + EEZ</td>
<td></td>
<td></td>
<td></td>
<td>NHEEZREPL14</td>
<td>Orange-green plug</td>
</tr>
<tr>
<td></td>
<td></td>
<td>NH Only</td>
<td></td>
<td></td>
<td></td>
<td>NHREPL14</td>
<td>Orange-green plug</td>
</tr>
<tr>
<td>6</td>
<td>Catastrophic Loss</td>
<td>Same as issued initially</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>White-black plug</td>
</tr>
</tbody>
</table>

* Tags supplied by VENDOR consecutively numbered from 1-1500 and issued by NH Fish and Game.
** Tags supplied by VENDOR consecutively numbered from 1-500 (Blue and orange with associated plugs) and issued by NH Fish and Game.

- All tags (NH, EEZ or NHEEZ) will be consecutively numbered.
- When second ordering of tags (if first order did not equal the maximum trap tags allowed), the consecutive numbering starts from the last number ordered. For example: Limited Commercial Licensees with a maximum of 660 trap tags allotted:
  - First order received – 200 trap tags (consecutive numbering = 1-200)
  - Second order received – 300 trap tags (consecutive numbering = 201-500)
Scenario 1, 1A, or 1B: NH Commercial, Limited Commercial, and Part Time Commercial Licensed Harvester with no Federal Permit.

<table>
<thead>
<tr>
<th>Permit#</th>
<th>LMA</th>
<th>Consect. #</th>
<th>Fishing Waters</th>
<th>Year</th>
</tr>
</thead>
<tbody>
<tr>
<td>555</td>
<td>1</td>
<td>0001</td>
<td>NH</td>
<td>14</td>
</tr>
</tbody>
</table>

Scenario 2: NH Commercial Licensed Harvester with Federal Permit – (Issue 880 Trap Tags).

<table>
<thead>
<tr>
<th>Permit#</th>
<th>LMA</th>
<th>Consect. #</th>
<th>Fishing Waters</th>
<th>Year</th>
</tr>
</thead>
<tbody>
<tr>
<td>555</td>
<td>1,3, etc…</td>
<td>0001</td>
<td>NHEEZ</td>
<td>14</td>
</tr>
</tbody>
</table>

(Issue 440 Trap Tags).

Scenario 2A or 2B: NH Part-Time Commercial or Limited Commercial Licensed Harvester with Federal Permit – (Issue up to either 110 or 660 Trap Tags).

<table>
<thead>
<tr>
<th>Permit#</th>
<th>LMA</th>
<th>Consect. #</th>
<th>Fishing Waters</th>
<th>Year</th>
</tr>
</thead>
<tbody>
<tr>
<td>555</td>
<td>1</td>
<td>0001</td>
<td>NH</td>
<td>14</td>
</tr>
</tbody>
</table>
**Scenario 3:**  NH residents with Federal permits only – (Issue # of trap tags according to most restrictive management area).

<table>
<thead>
<tr>
<th>Permit#</th>
<th>LMA</th>
<th>Consect. #</th>
<th>Fishing Waters</th>
<th>Year</th>
</tr>
</thead>
<tbody>
<tr>
<td>555</td>
<td></td>
<td></td>
<td>EEZ</td>
<td>14</td>
</tr>
</tbody>
</table>

**Scenario 4:**  NH Recreational Harvester.

<table>
<thead>
<tr>
<th>Permit#</th>
<th>LMA</th>
<th>Consect. #</th>
<th>Fishing Waters</th>
<th>Year</th>
</tr>
</thead>
<tbody>
<tr>
<td>REC</td>
<td>1</td>
<td>0001</td>
<td>NHNC</td>
<td>14</td>
</tr>
</tbody>
</table>

**Scenario 5:**  Replacement Tags (both colors for federal waters and state waters).

<table>
<thead>
<tr>
<th>Consect. #</th>
<th>Fishing Waters</th>
<th>Year</th>
</tr>
</thead>
<tbody>
<tr>
<td>0001</td>
<td>NHREPL</td>
<td>14</td>
</tr>
<tr>
<td>0001</td>
<td>NHEEZREPL</td>
<td>14</td>
</tr>
<tr>
<td>0001</td>
<td>EEZREPL</td>
<td>14</td>
</tr>
</tbody>
</table>

**Scenario 6:**  Catastrophic Loss Tags.

<table>
<thead>
<tr>
<th>Permit#</th>
<th>LMA</th>
<th>Consect. #</th>
<th>Fishing Waters</th>
<th>Year</th>
</tr>
</thead>
<tbody>
<tr>
<td>555</td>
<td></td>
<td></td>
<td></td>
<td>14</td>
</tr>
</tbody>
</table>

(Same as originally ordered)